

**AGENDA**



**Recommendation for Council Action (Purchasing)**

|  |   |      |                      |     |
|--|---|------|----------------------|-----|
| <b>Austin City Council</b>   | <b>Item ID:</b>                         | 7746 | <b>Agenda Number</b> | 76. |
| <b>Meeting Date:</b>   | July 28, 2011                           |      |                      |     |
| <b>Department:</b>   | Purchasing                              |      |                      |     |
| <b>Subject</b>   |   |      |                      |     |
| <p>Authorize award and execution of eleven contracts through the Texas Local Government Purchasing Cooperative (BuyBoard) with: EQUIPMENT SOUTHWEST, INC., Irving, TX for the purchase of one dump body and three loader attachments in an amount not to exceed \$262,992.40; JOHN DEERE SHARED SERVICES, INC., Moline, IL for the purchase of six tractor/loader/backhoes, two wheel loaders, and one rubber track loader in an amount not to exceed \$960,891.15; WAUKESHA-PEARCE INDUSTRIES, INC., Houston, TX for the purchase of two wheeled excavators in an amount not to exceed \$607,520.80; KINLOCH EQUIPMENT &amp; SUPPLY, INC., Arlington, TX for the purchase of one Vactor sewer body in an amount not to exceed \$207,323.51; COOPER EQUIPMENT CO., INC., San Antonio, TX for the purchase of two gooseneck trailers and one 7,500 gallon water tank in an amount not to exceed \$236,446.10; RUSH TRUCK CENTERS OF TEXAS LP, Buda, TX for the purchase of five cab and chassis and one street-flusher truck in an amount not to exceed \$573,150.00; TEXAN WASTE EQUIPMENT INC. dba HEIL OF TEXAS, Houston, TX for the purchase of seven refuse collection bodies in an amount not to exceed \$638,460.00; CHASTANG ENTERPRISES, INC., Houston, TX for the purchase of two cab and chassis in an amount not to exceed \$279,378.00; TIGER CORPORATION, Sioux Falls, SD for the purchase of one slope mower in an amount not to exceed \$99,225.52; TEREX UTILITIES, INC., San Antonio, TX for the purchase of one aerial device in an amount not to exceed \$118,182.00; WIRTGEN AMERICA, INC., Antioch, TN for the purchase of one milling machine and one drum roller in an amount not to exceed \$282,229.70.</p> |   |      |                      |     |
| <b>Amount and Source of Funding</b>  |   |      |                      |     |
| <p>Funding in the amount of \$118,182.00 is available in the Fiscal Year 2010-2011 Capital Budget of the Austin Energy. Funding in the amount of \$307,724.20 is available in the Fiscal Year 2010-2011 Capital Budget of the Austin Water Utility. Funding in the amount of \$99,225.52 is available in the Fiscal Year 2010-2011 Vehicle Acquisition Fund. Funding in the amount of \$1,155,854.02 is available in the Fiscal year 2010-2011 Capital Budget of the Public Works Department. Funding in the amount of \$1,674,553.40 is available in the Fiscal Year 2010-2011 Capital Budget of the Solid Waste Services Department. Funding in the amount of \$910,260.04 is available in the Fiscal Year 2010-2011 Capital Budget of the Watershed Protection Department.</p>  |   |      |                      |     |
| <b>Fiscal Note</b>   |   |      |                      |     |
| A fiscal note is attached.   |   |      |                      |     |
| <b>Purchasing Language:</b>  | Cooperative Purchase.                   |      |                      |     |
| <b>Prior Council Action:</b>   |   |      |                      |     |
| <b>For More Information:</b>   | Sharon Patterson, Senior Buyer/972-4014 |      |                      |     |

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| <b>Boards and Commission Action:</b> | Recommended by the Water and Wastewater Commission. Recommended by the Electric Utility Commission.  |
| <b>MBE / WBE:</b>                    | This Cooperative Purchase is exempt from the MBE /WBE Ordinance. This exemption is in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract. |
| <b>Related Items:</b>                |  |

### Additional Backup Information

This contract is for the purchase of eighteen new and twenty replacement pieces of heavy-duty equipment to be distributed among Austin Energy, Austin Water Utility, Public Works Department, Parks and Recreation Department, Solid Waste Services Department, and the Watershed Protection Department.

The Austin Climate Protection Program team and Fleet staff have worked together to develop a vehicle and equipment purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

All of the pieces of equipment are powered with engines capable of burning biodiesel (B20) fuel. In line with Austin Climate Protection Program goals, B20 provides an approximate 25% reduction in greenhouse gas emissions versus using gasoline and an approximate 5% reduction versus using petro-diesel.

The equipment in this RCA has been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Departments reviewed the list of equipment determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments, and the proposed equipment was reviewed by the Fleet Service Center Manager to ensure the specified equipment is appropriate for the use.

All of the replacement equipment has met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each piece of equipment proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

This purchase includes the following heavy-duty equipment:

#### Austin Energy

1 Aerial Device – New

#### Austin Water Utility

4 Tractor/Loader/Backhoes – Replacements

#### Parks and Recreation

1 Slope Mower – Replacement

#### Public Works Department

1 Milling Machine – New

2 Gooseneck Trailers – New

1 Double Drum Roller – Replacement

1 Wheeled Excavator – Replacement

- 1 Wheel Loader – Replacement
- 1 Tractor/Loader/Backhoe with Hydraulic Hammer – Replacement
- 3 PB Loader Attachments – Replacements

Solid Waste Services

- 1 Dump Body and PB Loader Attachment – Replacement
- 1 Trailer-Mounted 7,500 Gallon Water Tank – New
- 2 Automated Refuse Collection Bodies – New
- 2 Cab and Chassis for Automated Refuse Collection Bodies – New
- 5 Dead-End Refuse Collection Bodies – 3 New, 2 Replacements
- 5 Cab and Chassis for Dead-End Refuse Collection Bodies – 3 New, 2 Replacements
- 1 Street Flusher Truck - New

Watershed Protection Department

- 1 Tractor/Loader/Backhoe – New
- 1 Rubber Track Loader – New
- 1 Wheel Loader – Replacement
- 1 Wheeled Excavator – Replacement
- 1 Vactor Sewer Cleaner Body – Replacement

The Purchasing Office conducted an analysis to determine that all of these contracts are the best value to the City. These contracts offered the lowest prices and are able to provide equipment that fully meets the needs of the using departments. Equipment Southwest, Inc., John Deere Shared Services, Inc.,

Waukesha-Pearce Industries, Inc., Kinloch Equipment and Supply, Inc., Cooper Equipment Company, Inc., Rush Truck Centers of Texas LP, Texan Waste Equipment, Inc. dba Heil of Texas, Chastang Enterprises, Inc., Tiger Corporation, Terex Utilities, Inc., and Wirtgen America, Inc. are contracted through BuyBoard to supply these types of specialized heavy-duty equipment to other public entities statewide as a result of a competitive bidding process. Utilizing the BuyBoard contracts provides for volume discount pricing as well as the earliest opportunity to place the City's equipment orders.